

Press Release



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ATEME Selects Skyline's DataMiner as Product-Wide Network Management Solution



Izegem – August 27, 2007



Skyline Communications, the leading supplier of multi-vendor network management solutions, today announced that ATEME (Bievres, France), an acclaimed provider of MPEG-4 AVC / H.264 video encoding technology, has signed a **DataMiner** Strategic Partnership (DSP) agreement. This follows ATEME's decision to include **Skyline's** flagship **DataMiner** multi-vendor network management platform throughout its product portfolio as the company's standard network management solution.

DataMiner provides monitoring and remote control of the ATEME products and a wide range of advanced functionality. This includes:

- long-term trending
- professional reporting via e-mail triggered by system events or time schedule notifications
- advanced automation for applications such as N+M redundancy switching
- intelligent alarm correlation
- intuitive bubble-up and drill-down UI's
- comprehensive service and SLA management
- real-time KPI dashboards,

"ATEME has become synonymous with the best in MPEG-4 technology and our encoding solutions have already been adopted by customers who require the best quality and flexibility in their deployments," said Sylvain Riviere, Executive Vice President of Marketing for ATEME. "To best enable our customers with the best possible NMS solution, we have chosen to partners with Skyline. Their DataMiner is by far the superior NMS solution in our industry, and we are very pleased to have forged this relationship with them."

"Through this agreement, ATEME's customers will be able to capitalize on proven and widely deployed network management technology, offering superior functionality and flexibility," added Ben Vandenberghe, Sales & Marketing Director of Skyline Communications. "This agreement underlines how strongly committed ATEME is to the success of its customers, and it will undoubtedly put them ahead in the market thanks to our complementary technology."

At IBC 2007 Skyline Communications (booth 1.414) will be unveiling the 5.0 release of its flagship **DataMiner** NMS platform, and the solution will also be on display at ATEME's booth (1.580) along with its Kyrion® family of MPEG-4 AVC video acquisition products for broadcast and on-demand services.

About Skyline Communications

Skyline Communications, with over 20 years of experience in the industry, is a vendor-independent supplier of multi-vendor network management solutions. Our DataMiner flagship solution has been awarded as best network management solution and is currently deployed by industry leaders in satellite, HFC broadband, IPTV and broadcast industry.



About ATEME

ATEME (www.ateme.com) is a world-leading provider of MPEG-4 / H.264 video compression solutions. ATEME's renowned technology supports both standard and HD content, deployed across any platform – from mobile to Ultra HD. ATEME provides broadcasters, telcos and security providers with unmatched compression quality while simultaneously licensing its unique MPEG technology and expertise to select vendors.



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